Discernment: Overview of three approaches to Work Design —Better than Bad is most often Not the Best, Herb Simon, Nobel Prize Award for Economic. (nested effects)

Traditional (extract Value)	Well Intended (Do Good)	Development Organization
Productivity, competitive pricing,	Autonomy, belonging, joy Human centered, equity, planet friendly	Aspiration Continuous Transformation of Individuals and Work
		 Enabled by Product offerings Resource
		Work is Accomplished in accordance with Corporate Direction- focus for body of the whole • Essence realization for entities • cultural patterns that are based in consciousness • fulfill voids for all
		stakeholders Development of People:
		Teams Organized Around: Markets and Buyer Nodes Motives and Motivation:
		Levels of Work in a Value- Adding Process