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# Nodal Thinking as Regenerative Leadership Practice

July 30, 2021

<b>Create Stakeholders and Stakeholder Ecosystem</b>	<b>Culture Integration with Strategy</b>	<b>Strategic L/S Intentions (for business and industry)</b>
<b>Possibilities</b> Assess and Evolve with Corporate Direction	<b>Competing Dynamics with Corporate Direction</b>	<b>Competing Strategies with other offerings</b>

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# REGENERATIVE LEADERSHIP

# AIM: Leading for Evolution

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Leading to increase depth, perspective and therefore innovation and qualitative outcomes and effects in business, social and planetary imperatives—

Beyond financial results, sustainability impact and human good deeds

# Opening Exercise

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## Thinking Nodally

1. Think of a child or two. What is the one thing that if you pay attention to with them, lifts them up, keeps them on the right path for both of you and reminds you how distinctive they are? write in 1-3 words
2. Think of a client/customer/supply and answer the same question.
3. How about your family in terms of being vital, viable and evolving? Same question for them?
4. What does it require to answer each of these questions and feel you are right on the money, hitting the right note, focus on/attending to the nodal activity to pursue?
5. Select one of these. What do you need to do more of and do less of to create they right effort and outcomes. E.g., what are you getting about right? Over attending to? Under attending?

# Nodal thinking is the nodal way to success- etymology

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strike the right **note** or chord

right **knot**- holds it all together

**Node**—important intersection from which all flows

Musical Note- the point of a vibrating string where the amplitude is greatest,—maximum resonance is achieved

Related ideas: key, core, keystone,

*A nota* "letter, character, note," originally "a mark, sign, a means of **recognition**," which traditionally has been connected to *notus*, past participle of *noscere* "to come to **know**"

**Give notice**- call attention;

worthy of notice

# Capability Continuum- (Classical to Quantum) Where Are You Working?

<b>(Classical) Extract Value</b>	<b>Make Better (accommodations</b>	<b>Best (Evolve Self-Determining Capacity as Living Systems</b>
<b>Fragmented/Reductionist</b>	<b>Relational/Connected</b>	<b>Wholes</b>
<b>Generic</b>	<b>Types or categories</b>	<b>Essence</b>
<b>Problem/Issues</b>	<b>Ideals</b>	<b>Potential</b>
<b>Fixed/Determinism</b>	<b>Growth</b>	<b>Development</b>
<b>Linear/Parallel Thinking/ Aggregation</b>	<b>Integrated/Inclusive</b>	<b>Nested (Worlds/Wholes)</b>
<b>Scalable</b>	<b>Leverage</b>	<b>Nodal</b>
<b>Transaction/ Direct/ Impact</b>	<b>Reciprocity/Fair/ Equitable</b>	<b>Indirect/Fields</b>

# Success in Life's ups and downs

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Managing simultaneously at different Levels of Work and switching focus as Discernment dictates

Regenerate Work

System Improve Work

Maintain Work

Operate Work

Stabilize Work

# Success in up and down markets requires

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Managing simultaneously at different Levels of Work and switching focus as Discernment dictates. Method for innovative and evolution in efforts

**Regenerate Work**    Evolve **capacity** for **essence** expression of Nested **Wholes affected by endeavors**

Systems Improvement Work	improve the vitality of <b>Systems</b> . transformation based on understanding working of market, customer modes and stakeholder ecosystems
Maintain Work	match stages of development of customer better than <b>competing energies</b> ; creating offerings that fits the energy field toward which the market is moving; (RCP)
Operate Work	make <b>customers</b> more effective in their value-adding process; increasing the longevity and effective realization in their lives with our offerings.
Stabilize Work	managing <b>variances</b> that divert a business from delivering the value needed by it customers in a sustaining way



# Designing with Levels of Work

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What have you wished you had time to upgrade your thinking in regard to? Select a subject.

What is the recurring **variance** that distracts progress?

What needs to be put on automatic in how we **operate**? What needs to be taking off automatic in how we operate and what would that look like to have our **customers be more effective with our offering**?

How can we help our **customer be more competitive** and do better with our offering over competing offerings?

What **systems can be upgraded**, redesigned or invented to our relationship with customer, markets that let **innovation being** ongoing?

What **new capacity** do our customer/distributors/consumers need that we can evolve in them, for them?

# Processes of Living System

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C  
A  
T  
A  
B  
O  
L  
I  
C

Breakdown/  
Destruction/ Die

S  
Y  
S  
T  
O  
L  
I  
C

heart beats on  
out flow into  
arteries

S S  
T T  
E A  
A T  
D E  
Y

maintain  
constancy

D  
I  
A  
S  
T  
O  
L  
I  
C

Pressure on  
arteries when at  
rest

A  
N  
A  
B  
O  
L  
I  
C

synthesize to  
create new  
energy

# Our Circulation System

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C  
A  
T  
A  
B  
O  
L  
I  
C

Stop , Kill, Cease

S  
Y  
S  
T  
O  
L  
I  
C

Do less, Refine

S S  
T T  
E A  
A T  
D E  
Y

No or Little  
Change, Improve

D  
I  
A  
S  
T  
O  
L  
I  
C

Do more or  
change way of  
doing

A  
N  
A  
B  
O  
L  
I  
C

Add, start, new

# Exercise: Breakout

Start at the bottom

1. **Stabilize Work:** Where do the evolutionary processes apply- Look back and forth and dialogue: Compare to the principle for getting this in hand you developed.
2. **Operate Work:** Where do the evolutionary processes apply- Look back and forth and dialogue: Compare to the principle for getting this in hand you developed. How does this relate to the Stabilize Work Evolution? What reconciles them?
3. **Maintain Work:** Where do the evolutionary processes apply- Look back and forth and dialogue: Compare to the principle for getting this in hand you developed. How does this relate to the Operate Work Evolution? What reconciles them? Is there a way to reconcile all three?
4. **Systems Improvement Work:** Where do the evolutionary processes apply- Look back and forth and dialogue: Compare to the principle for getting this in hand you developed. How does this relate to the Maintain Work Evolution? What reconciles them? Is there a way to reconcile all three? What is the reconciler through time?
5. **Regenerate Work:** Where do the evolutionary processes apply- Look back and forth and dialogue: What needs to be lifted up to set a steady direction in the fray? That holds all levels of work?
6. Create Guidelines for what subjects to do this evolutionary work on regularly

# Work to Complete and Next Event

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1. Engage your team in this exercise with the established a set of principles or guidelines
2. Begin the evolutionary work staying mindful of the principles

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